

Job Vacancy: Product Manager UL

About us:

We've been designing and manufacturing life-saving products for 25 years, protecting iconic buildings across the globe, and the people that occupy them. Our team members are passionate, driven, and up for a challenge. Our mission is to create a safer, sustainable future.

Advanced Electronics is a wholly owned subsidiary of Halma plc, a FTSE 100 listed company with more than 40 subsidiaries operating globally within the group, successfully growing year on year. Halma is “a market leader in specialist safety, health and environmental technologies”. Halma’s purpose is “Growing a safer, cleaner, healthier future for everyone, every day”.

About this role:

- **Customer Insight:** Developing a detailed understanding of our customers globally and the challenges they face, and using this to inform and drive our UL product strategy.
- **Portfolio Management:** Managing – and continuously improving – the extensive range of products within the UL range and Axis AX system, to optimise our value proposition.
- **Technical Leadership:** Become recognised as the technical authority for our UL product range, including specification, performance, standards and compliance.
- **Pricing and Price Lists:** Work closely with Sales teams to manage customer pricing, track margins, and make pricing recommendations that maximise profitability.
- **Project Management:** As a key stakeholder for NPD projects, ensure UL projects are started and delivered effectively and in line with the product roadmap.
- **Product Marketing:** Ensure the value proposition for the product portfolio is clearly defined, differentiated and delivered to our target audience in each territory.
- **Sustainability:** Ensuring our current and future products incorporate sustainable design principles, aligned to our Key Sustainability Objectives.

About you:

- **Industry experience:** Experience working with a technical product range in a B2B environment, ideally within the fire and safety sector.
- **Technical acumen:** Exceptional technical skills and engineering knowledge, ideally with an in-depth understanding of UL standards and system requirements
- **Commercial skills:** An understanding of the commercial – not just technical – aspects of the UL portfolio and how this drives profitable growth for the business.
- **Communication:** Excellent verbal and writing skills, able to deliver complex technical information in a clear, understandable way to a wide range of stakeholders.
- **Innovative mindset:** Demonstrated ability to challenge existing processes and thinking ‘outside the box’ to bring new ideas to life and find a way forward.
- **Team player:** Whilst being self-driven and independent is essential, this role will also require

working with – and leading – key stakeholders across the business.

- **Data driven:** An analytical approach, eye for detail and ability to generate, process and present data needed to drive strategic decision-making.

This role will require regular travel, both throughout the UK and to international territories, primarily North America and Middle East.

Job location:

The Product Manager UL role is partially remote with the primary location being at Advanced's Barnsley office and Newcastle being an additional location.

To Apply

If you're excited by this opportunity, we'd love to hear from you! Please tell us about yourself sending your CV to enquiries@advancedco.com